



## CONTACT US

AS White Global Head Quarters

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**ASWHITE**  
BUILDING YOUR GLOBAL TEAM

# ABOUT US



HELPING ORGANISATIONS  
BUILD THEIR **GLOBAL TEAMS**  
AND CAPABILITY BY PROVIDING  
**INTERNATIONAL TALENT**

## Who We Are

AS White Global (AS White) is an Australian company with headquarters in Sydney and contemporary offices across Vietnam, Malaysia and The Philippines. We help organisations build their global teams and capability by providing international talent and resources. Our clients have been able to innovatively drive efficiencies and growth by partnering with our talented teams across South East Asia. Although we currently provide professional offshore services and expert teams in areas of [Software Development](#), [Managed Solutions](#), [Administration](#) and [Helpdesk](#), we can build teams in any industry.

AS White is an agile company, with an independent and forward thinking Board of Directors. Since 2011, the company has grown from 50 employees to over 450 employees internationally. Our agility and passion has allowed us to effectively service our growing portfolio of clients.

## What We Do

AS White is an International Resourcing Company where we provide teams to our clients in our overseas offices based on their recruitment needs. We provide:

- [Customised Recruitment Solutions](#): You provide us with the job description and requirements, number of team members you require, and desired attributes. We hire staff in our overseas offices for you.
- [Integrated Global Teams](#): Your new team members become part of your team. Your team will learn about your organisation, culture, values and ways of doing things. You can develop and train your new team member as you would a local Australian employee, and provide them with any task that is required for your organisation.
- [Affordable Global Workforce](#): You can grow your organisation and team and only pay a fraction of the amount that it would cost to hire staff locally.

# OUR OFFICES

In Asia, like anywhere in the world, great facilities and infrastructure, coupled with a dedicated organisational culture means your team can truly deliver. These ingredients are not only key to high performing companies but are critical to attracting and retaining the right talent in the first place. All our high quality offices are located in A-Grade buildings in prime metropolitan business districts.

The locations we have carefully selected to set up business not only attract staff but also set us as a hub for great services from utilities and suppliers. Our office interior fit-outs and amenities are impressive, built to western standards and are low density. Your team overseas experience the same (sometimes better) working conditions as your team members at home.

## Head Quarters

- **AUSTRALIA**

Suite 69, Level 14, 88 Pitt Street, Sydney NSW 2000

## Our Overseas Offices

- **VIETNAM**

Office 1 Level 25, Lim Tower, 9-11 Ton Duc Thang Street, District 1, HCMC

Office 2 Level 20, Green Power Tower, 35 Ton Duc Thang Street, District 1, HCMC

Office 3 Level 20, AB Tower, 76A Le Lai Street, District 1, HCMC

- **PHILIPPINES**

Office Level 9, Net Lima Building, 5th Avenue corner, 26th Street, Bonifacio Global City, Taguig, Manila

- **MALAYSIA**

Office Level 10, Centrepoint North, Mid Valley City, Lingkaran Syed Putra, 59200 Kuala Lumpur





## WHY SHOULD YOU CHOOSE AS WHITE?

### 1 Information Security Management Standards (ISMS) ISO27001 Certification

AS White has obtained the Information Security Management Standards (ISMS) ISO27001 certification through Lloyds which is an internationally recognised tool used to manage information assets. This certification helps protect systems against computer-assisted fraud, cyber-attack, sabotage and viruses. Your information is safe with AS White and we ensure controls are in place to reduce the risk of security threats and to avoid any system weaknesses being exploited.

### 2 Your data is safe

AS White has all of our data and servers located in Australia which means that your data is safe. No data is sent overseas. Typically, our clients require their overseas teams to work using their organisations desktop which means our staff remote desktop into your local environment. The data remains in the client's servers and no data is removed. We do not allow USB or CD-ROM access therefore no data can be removed from any AS White computer. We also have limited internet access to ensure the highest security for your organisation.

### 3 Australian Customer Service Manager and Support

AS White headquarters' are based in Sydney, Australia and therefore, we have local staff in Sydney who will provide account management and support. You will always have an Australian employee from AS White available to help you with any inquiries you have.

### 4 Flexibility to Grow Gradually

We understand that every organisation is different and that hiring staff overseas is a huge change for many businesses. AS White is flexible and provides you with the opportunity to gradually grow your team as we work with you to reach your organisational goals.

### 5 You remain in control

AS White gives you the control of the work you would like your new team members to do and we provide you with qualified staff to perform all tasks relevant to the role based on your specifications. Your new team members become part of your local team as a full time employee and can perform any task that is required for your business.

### 6 Extension of your Australian team

AS White is providing you with an extension of your Australian team without the hassle of setting up internationally. We take care of all the legalities and costs of setting up an organisation overseas and giving you the ability to grow your team. The team members learn about your organisation, your culture and your way of doing business.

### 7 Simplicity

AS White makes the transition to a global workforce easy. We meet with you to discuss your needs and requirements, we recruit based on your specifications and then we handover your new team members to start working with you. We continue to provide onsite management along with HR support and a strong team environment.

### 8 Our Locations

We have offices across Vietnam, The Philippines, and Malaysia to cater for your business requirements. This puts us in the best position to find the right team for your company regardless of location. With AS White, the opportunities are endless.

### 9 Professional and Enjoyable Work Environment

Our offices in Vietnam, the Philippines and Malaysia have been set up professionally and immaculately. The office environment that our staff work in are created to Western standards. They are clean, professional, new and comfortable.

AS White value happy employees and each office has a self-organised social committee where events are organised such as morning tea, afternoon tea, dinners, paintball, marathons, badminton, yoga and basketball games.

### 10 Our experience

Our senior team has extensive experience with providing offshore talent to organisations ranging from start-ups to government and large publicly-listed companies. We have a proven track record in attracting and retaining talent as well as establishing a high performing organisational culture.

# HOW IT WORKS

AS White focuses on providing you highly qualified and highly capable people for your business, no matter what industry you are in. It only takes three easy steps to get started.

## Tell us about your business, or particular project.

- You provide us with any information that will help us better understand your business or project goals so we can be better informed to guide and support you.
- AS White will meet you to discuss the reason why you are looking to offshore roles and how we can help you reach your company objectives.
- We will discuss your recruitment goals: the desired experience, education requirements and attributes of your new team members.
- AS White will be transparent about the process and our business at all times so you have the complete comfort and feel in control the entire time.
- We will obtain a clear position description and job ad from you for any desired roles.
- Before making any decisions we recommend visiting our offices to help you make an informed decision on where you would like your team to be based in.

## Recruitment:

- AS White will post a job advertisement to test the market for your desired roles.
- Within one working week we will provide you with market feedback and potential candidates and/or necessary adjustments.
- We will phone screen and short-list all relevant candidates and present you with final options.
- We will conduct interviews. You are welcome to participate in the final selection or leave it up to us.
- Successful candidates are generally available to start with a two week notice.

## Talent Integration

- AS White will take care of all employment contracts and the induction of your new employees.
- Hardware and Software Requirements: We will organise a desk in our professional office, a computer, phone and the internet. Our IT department will work with you to organise and implement customised software requirements so your new team member can access the applications required to work for your company.
- Your new team members will be ready to work for your organisation and you can commence training as you would with any other staff member regardless of location.
- Training can be provided live face to face either in the host country or Australia, via phone, Team Viewer, Skype or Video Conferencing facilities.

# STEP BY STEP GUIDE

## Step 1

### Introduction to AS White & Offshoring



Initial meeting  
& client brief



Tour of overseas offices  
(recommended)



Contract review/  
negotiation

## Step 2

### Recruitment – Average duration is 4 weeks

# 1

You provide us a clear position description and/or job ad

# 2

We post the ad and commence recruitment process

# 3

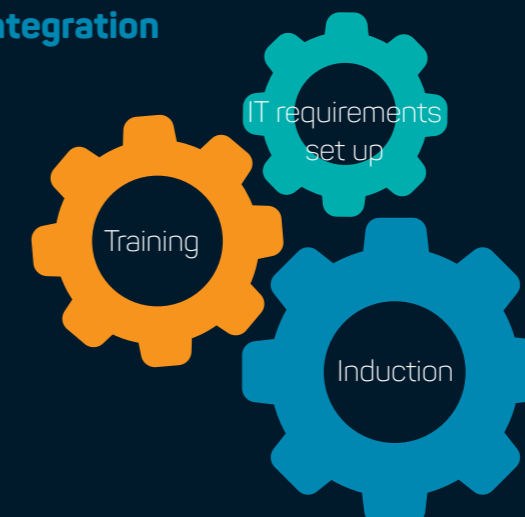
Conduct interviews. You are welcome to participate in the final selection or leave it up to us

# 4

Staff commencement

## Step 3

### Talent Integration





# CORPORATE SOCIAL RESPONSIBILITY

AS White ensures that we practice Corporate Social Responsibility and best practice whilst operating in the Philippines, Vietnam and Malaysia.

## Philippines

We are part of ANZCHAM - the Australian and New Zealand Chamber of Commerce in the Philippines which helps promote the Philippines rules, regulates, usages, taxation regimes and practices of trade and investment which facilitate business operations.

## Vietnam

We are also part of AusCham Vietnam - the Australian Chamber of Commerce in Vietnam which represents and promotes the interests of Australian businesses operating in Vietnam. AS White complies with AusCham's zero tolerance position on corruption and bribery and conducts all business in an honest, ethical and professional manner.

## Malaysia

AS White acquired a MSC Malaysia status which over the past decade has been fully supported by the Malaysian Government through the Malaysian Digital Economy Corporation (MDEC). This initiative is aimed at attracting reputable international technology giants whilst providing extensive knowledge and aiding in local economic growth and employment in Malaysia.

For more information on our services please contact us on **+61 (0)2 8016 5500** or visit our website at [www.aswhiteglobal.com](http://www.aswhiteglobal.com)

