



TIP TOP

TRANSPORT SOLUTIONS



TIP TOP Transport Solutions
is been running in the
market from October 2018.



Served and Existing
Customers almost 200 from
All over the world.





TIP TOP MAXI-CAB SERVICE

How many seats in a maxi Cab?

11-SEATER MINIBUS or 7-SEATER



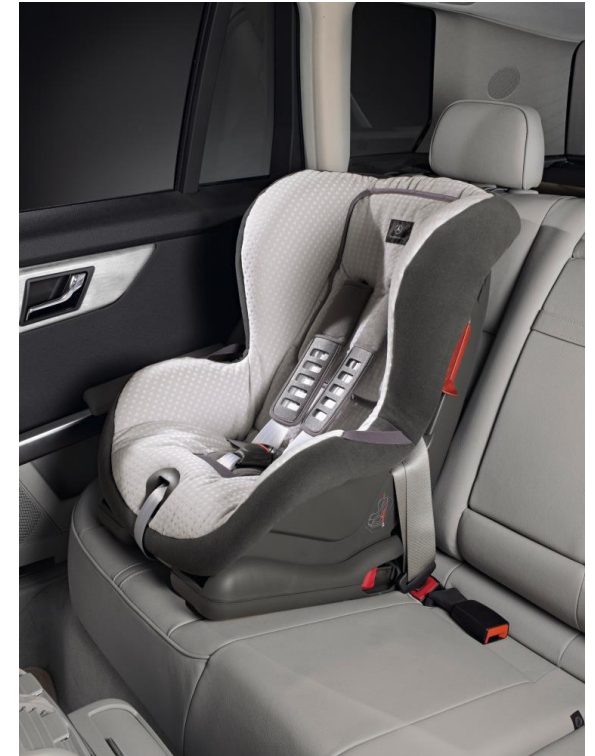
11-SEATER / MINIBUS facilities



SEATING LAYOUT



BABYCHAIR



WHEELCHAIR Ramp



07-SEATER Facilities



SEATING LAYOUT



BABYCHAIR



TIPTOP TRANSPORT SOLUTIONS



There are TWO-TYPES of SERVICES
1- TAXI SERVICE / 2-BOOKING SERVICE.

We are not a taxi company, we are Transport Licensed and BOOKING SERVICE providers, we provide transport services in Sydney region only.

Have about 5 company's own drivers and 110 sub contractors (Driver's) who take jobs via telegram or phone call and we pay them, their agreed fare.

TIP TOP VEHICLE Allocation



11-SEATER Vehicle with COMPANY DRIVERS



11 and 7-SEATER Vehicle with COMPANY & SUB CONTRACT DRIVERS



TIP TOP TRANSPORT SOLUTIONS



AIRPORT TRANSFERS



GROUP TRANSFERS



CORPORATE TRANSFERS



GENERAL TRANSFERS



WEDDING TRANSFERS



PARCEL TRANSFERS Etc.

REASON for CHOOSING TAKE MAXI-CAB SERVICES



INTERNATIONAL / DOMESTIC Airport Trip.



BUSINESS Trip



Trip to SUBURBS for various reasons



Going for CRUISE TRIP



Passengers with WHEELCHAIR.



Passengers with BABY SEAT



SCHOOL EXCURTION Trip



LEISURE /HOLIDAY trip of FAMILY



COPORATE GROUP BUSINESS pickups and MEETINGS

WHY to CHOOSE TIP TOP SERVICES??



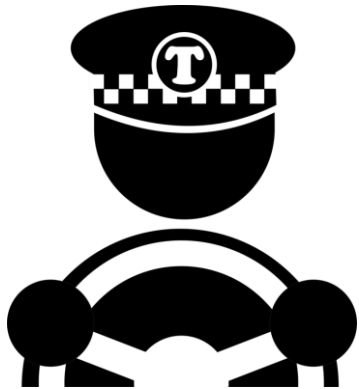
24/7 Online Service



HIGH Quality Vehicle



ONTIME Pickup



Professionally Trained,
Government Accredited Drivers



SAFE & SECURE
Cabs & Vans



Pay ONLINE securely
Pay CASH to Driver



AIRPORT TRANSFERS are MAIN SOURCE of BUSINESS for TIPTOP
WHY ?

Sydney population in 2020 was 4,926,000

International Airport in Sydney Australia's gateway terminal,
handling 16.7 million passengers a year.

People use transport for day to day life as it is easy and
affordable

Parking is very expensive in Sydney, is the reason people use
taxi or maxi

COMPETITORS we need to BEAT



13cabs

we'll get you there



13cabs

Wavcabs

Expresscabs

Xcabs

Maxicabsydney

Silvertaxi

Understanding TOURIST PLACES in Australia



SYDNEY
The main operation center

MELBOURNE
Main Tourist Place

BRISBANE
Main Tourist Place

ADELAIDE
Main Tourist Place

PERTH
Main Tourist Place

DARWIN
Main Tourist Place

TASMANIA
Main Tourist Place

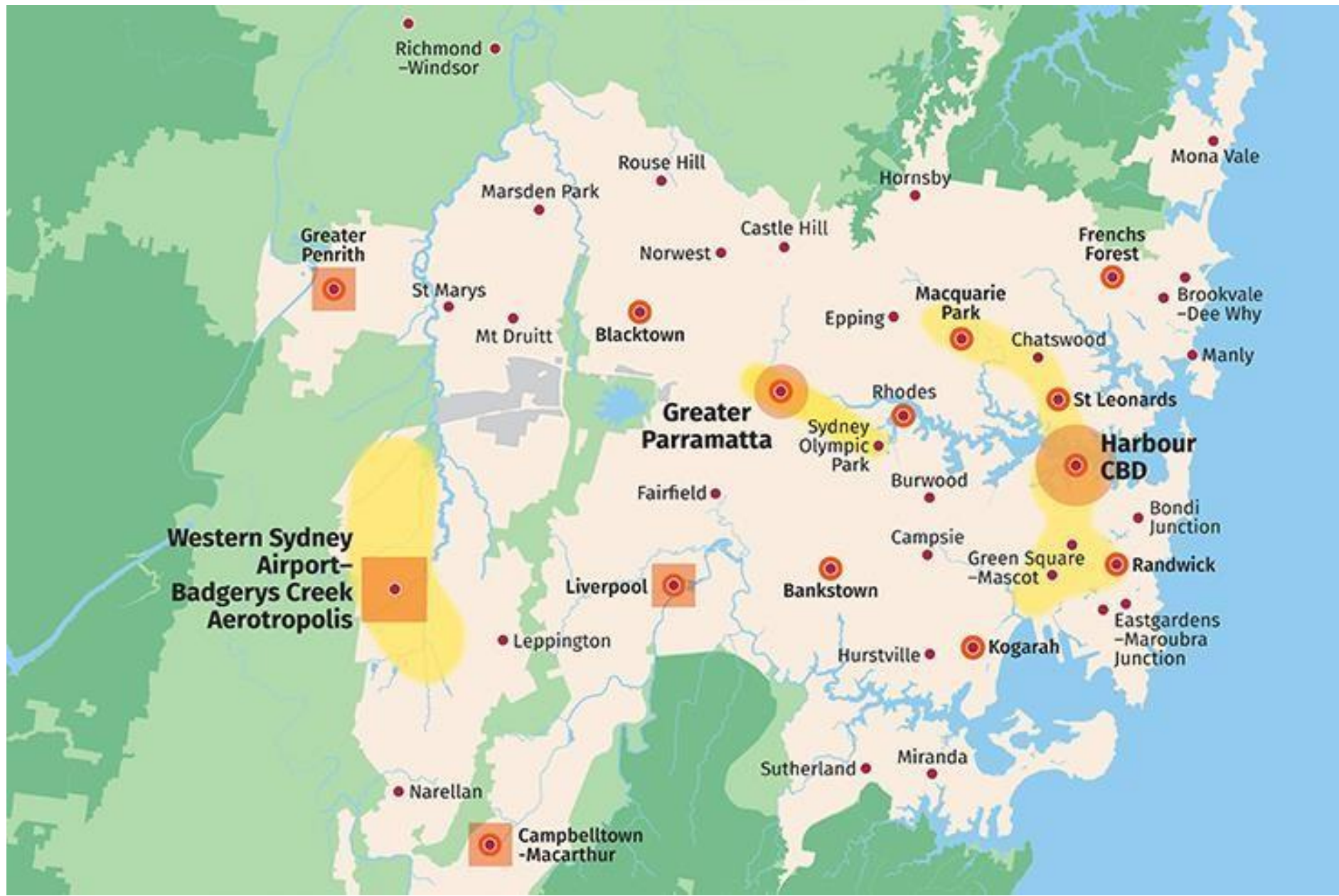
SYDNEY / NSW (New South Wales) VISITOR areas



Tourism Regions 2020 - New South Wales



SYDNEY MAP



Central and Inner Metropolitan

Sydney City Chippendale Pyrmont Kings Cross Surry Hills Ultimo Alexandria Redfern Waterloo Rosebary Botany Mascot Paddington
Bondi Junction Bellevue Hills Waverly Woollahra Bondi Edgecliffe Double Bay Rose Bay Vaucluse Randwick Kingsford Kensington
Coogee Page Wood Matraville Glebe Annadale

Northern Beaches

Seaforth Balgowlah Manly Harbord Collaroy Dee Why Brookvale Narrabeen Warriewood Monavale Bayview Newport Avalon

Macarthur Region

Campbelltown Ingleburn Minto Narellan Camden

North Shore

North Sydney Milsons Point Cammeray Northbridge Artermon Crows Nest Lane Cove Chatswood Willoughby Roseville Linfield Killara
Gordon Pymble Turramurra St Ives Wahroona Hornsby Mount Colah Mount Kuring-gai Berowra Waters Terry Hills Belrose
Frenchs Forest Forrestville Mosman Neutral Bay Cremorne

Gladesville - Ryde - Eastwood

Hunter Hills Gladesville Ryde North Ryde Meadowbank Ermington Rydalmore Telopea Carlingford Beecroft Pennant Hills Epping
Eastwood W. Pennant Hills Cherrybrook

Western Suburbs

Homebush Bay Silverwater Sydney Markets Summer Hill Ashfield Croydon Croydon Park Burwood Strathfield Enfield Concord Rhodes
Homebush Lidcombe Granville Regents Park Auburn Wentworthville Toongabbie Seven Hills Blacktown

Parramatta-Hills District

Parramatta North Rocks Northmead Baukham Hills Castle Hills Kellyville Kenthurst Glenorie Dural Galston

Outer Western Suburbs

Mulgoa Kingswood Castlereagh Penrith Silverdale Richmond North Richmond Windsor Kurrajong Erskine Park St Marrys Glendenning
Quakers Hill Riverstone Rooty Hill Parklea Minchinbury

St George & Sutherland Shire

Rockdale Kogarah Carlton Sans Souci Hurstville Blakehurst Penshurst Mortdale Sylvania Oyster Bay Jannali Gymea Miranda
Caringbah Cronulla Kurnell Sutherland Heathcote Menai

South western Suburbs

Merrylands Yennora Chester Hill Villawood Smithfield / W. Park Fairfield Lansvale Liverpool Hoxton Park St Johns Park Chullora
Belfield Belmore Canterbury Campsie Lakemba Punchbowl Georges Hall Yagoona Bankstown Dulwich Hill Marrickville Arncliffe
Earlwood Bexley Kingsgrove Beverly Hills Peakhurst Padstow Revesby East Hills Milperra

SYDNEY / NSW (New South Wales) VISITOR profile



#1 Ranked State

\$15.3 Billion

Overnight Visitor Spend ↓ 34.1%

% decline on Year ended Sep 2019

26.6 Million

Overnight Visitors to NSW ↓ 30.5%

% decline on Year ended Sep 2019

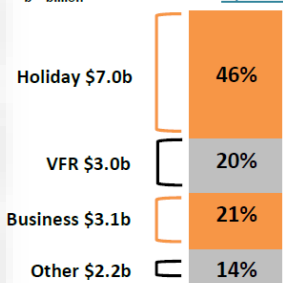
88.8 Million

Visitor Nights ↓ 25.5%

% decline on Year ended Sep 2019

Spend by Purpose of Visit

b = billion Share of expenditure



Share of Australian total

Spend



29%

Visitors



33%

Nights



30%

TOTAL DOMESTIC VISITATION



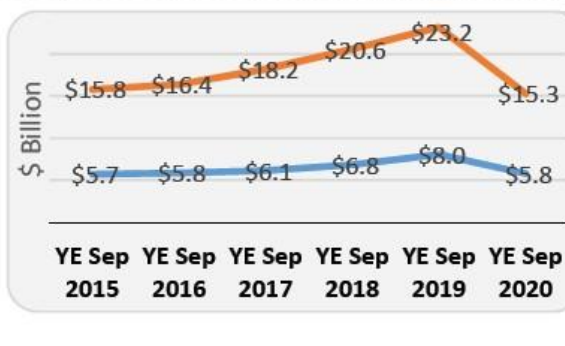
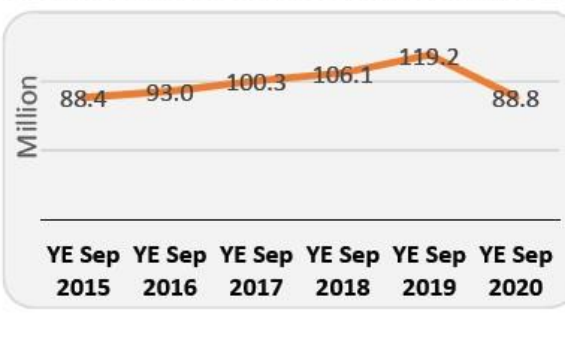
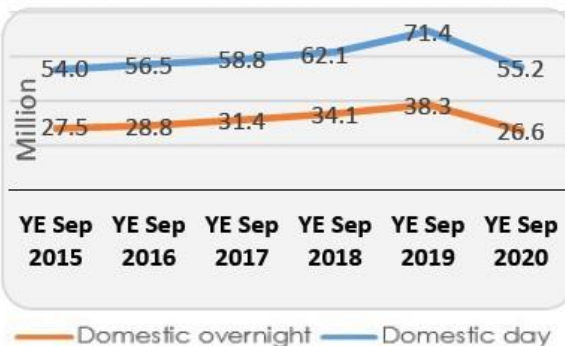
Visitors
81.9m
-25.4% YoY



Nights
88.8m
-25.5% YoY



Expenditure
\$21.0bn
-32.6% YoY





CUSTOMER more likely to BOOK with WHOM ?

People like to book the service who are quick to respond in a very professional and good accent in English and knows the Sydney areas very well.

Attending CALL quickly and responsibly

ACCURATE price without any hidden charges

PROMPT / QUICK COMMUNICATION with EMAIL/MESSAGE of INVOICE or BOOKING DETAILS

PROPER COMMUNICATION is the Key in the business

CUSTOMER LOOKs for features like





HOW TIP TOP gets BOOKING



Any new customers want to travel from A to B, they type on google, MAXI CAB BOOK or OTHER keywords.



Check on Google, Bing website (%75 people go for Google top ads) the rest goes to organic ranking websites.



Facebook also gives us some revenue, people from overseas before they travel get quotes and book service.



HOW TIPTOP WORKS

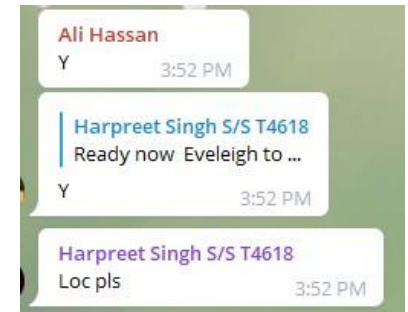
As soon as a salesperson/Account Manager takes the booking He/She has to send invoice from online website or invoice from Square up portal.



As soon as the customer pays the amount Salesperson needs to check when is the booking and organize before hand!



Depending upon the booking agent put jobs on Telegram which has about 115 Drivers on the road, who ever beats the job by putting "Y" the jobs



Sales agent must give job details to the close driver by sending private telegram message.



ASSIGNING work to DRIVERS

Once driver accept the job, he has to send his live location on prescribed APP, sales agent has to call the driver and double check the details and make sure he can be on time to PERFORM PICKUP/DROP OFF.

Once the driver finishes his job, we must pay the amount, or he has to pay the job fee.

After the job we should send a courtesy message greeting or thank you for using our service and ask for any bookings in the future.

CUSTOMER Pickup process INTERNATIONAL AIRPORT



Steps to follow when CUSTOMER arrive on SYDNEY INTERNATIONAL AIRPORT.

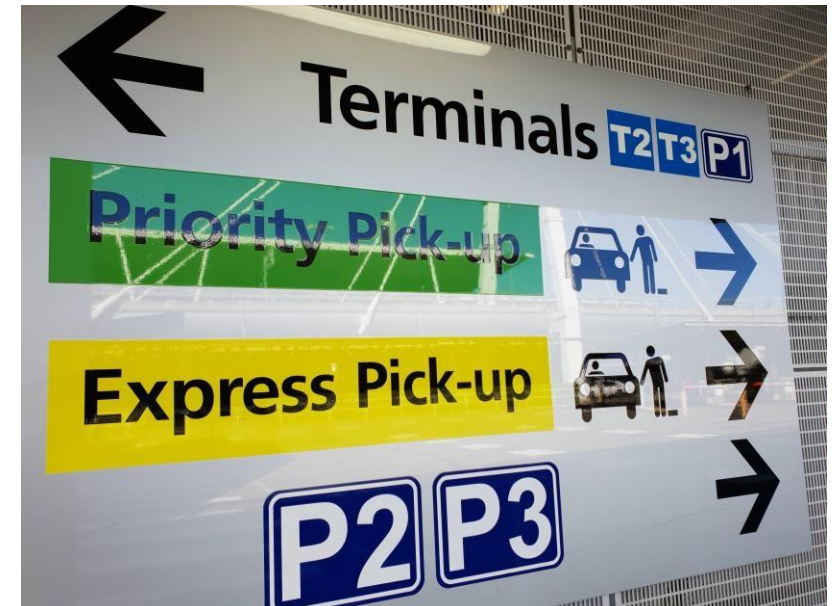
As soon as CUSTOMER land, He will text or WhatsApp on OFFICIAL.

After collecting all the bags CUSTOMER will send another text and head towards the priority pickup area which is green area.

Customer will follow the sign which says priority pickup.

Our drivers will take CUSTOMER to His/Her destination.

If CUSTOMER paid in advance, then they don't have to pay anything to driver.



CUSTOMER Pickup process INTERNATIONAL AIRPORT



Steps to follow when CUSTOMER arrive on SYDNEY INTERNATIONAL AIRPORT.

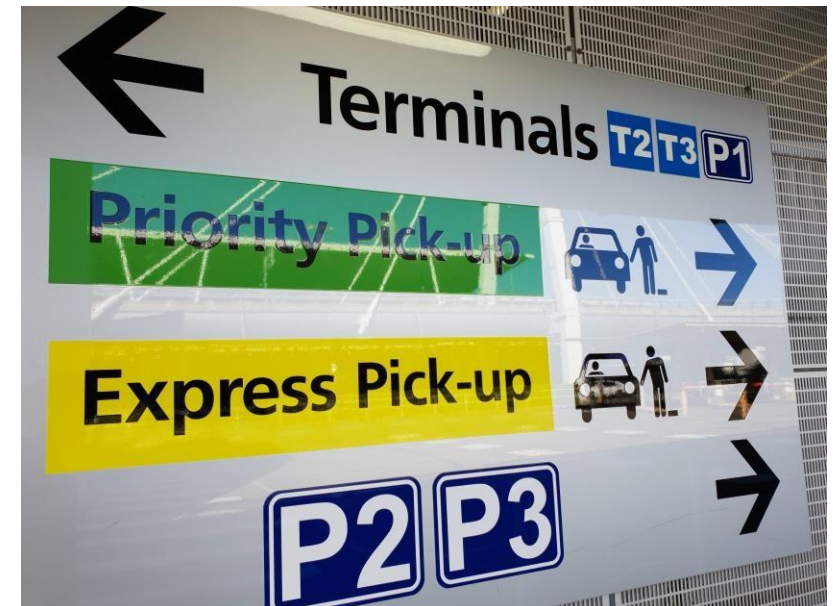
As soon as CUSTOMER land, He will text or WhatsApp on OFFICIAL.

After collecting all the bags CUSTOMER will send another text and head towards the priority pickup area which is green area.

Follow the sign which says priority pickup and wait near the B side

Our drivers will take CUSTOMER to His/Her destination.

If CUSTOMER paid in advance, then they don't have to pay anything to driver.



CUSTOMER Pickup process CRUISE TERMINAL



CUSTOMER will follow the instructions when they arrive at OVERSEAS PASSENGER Terminal

The moment CUSTOMER arrive, They will text us on PRESCRIBED NUMBER about their arrival

After the immigration is done, CUSTOMER Pickup all your bags and send another text saying they re ready to be picked up

Then, CUSTOMER head towards the same place where we dropped them.

The pickup area is located downstairs where CUSTOMER can see all the buses and coaches. Our van will be waiting for CUSTOMER and we will send CUSTOMER the Rego number or Number plate of the van.

TipTop driver will take you to your destination.



CUSTOMER Pickup process CRUISE TERMINAL



CUSTOMER will follow the instructions when they arrive at White Bay Terminal

The moment CUSTOMER arrive, They will text us on PRESCRIBED NUMBER about their arrival

After the immigration is done, CUSTOMER Pickup all your bags and send another text saying they re ready to be picked up

Then, CUSTOMER head towards the same place where we dropped them.

The pickup area is located downstairs where CUSTOMER can see all the buses and coaches. Our van will be waiting for CUSTOMER and we will send CUSTOMER the Rego number or Number plate of the van.

TipTop driver will take you to your destination.





FUTURE PLAN



FUTURE PLAN



Get **MAXIMUM** booking, Starting at least with 20 Booking from day one



With a **POPULATION** of **4,926,000**, Getting 20 bookings is a very easy task.



+ HIRE

To start capturing market along with **OWN DRIVER + SUB CONTRACT DRIVER's**.



GRADUALLY grow into hiring more and more **OWN COMPANY DRIVER's**.



OUR GOAL



BIG

To make
**TIPTOP No-1 & BIGGEST
TRANSPORT COMPANY
In SYDNEY**



**Thank
You!**

Lets START our JOURNEY TOGETHER